



CHAMBER/MAIN STREET MINUTES

December 13, 2016

Present: Bob Sadler, Amie Johansen, Gail Hackman, Kevin Baumler, Brandy Burgin, Mike Johnson, Tanya Tysland, Nick McIntyre, Council man Adam Keller, FCED Director Sam Whitehead

Absent: Patrick Ritter, Allison Rose, Amy Christiansen, Jason Knox

1. Meeting was called to order at 7:00 a.m. by President Bob Sadler.
2. Motion was made by Mike, seconded by Amie, to approve the Agenda as presented. All Aye. Carried.
3. Motion was made by Kevin, seconded by Tanya, to approve the Minutes from the December meeting. All Aye. Carried.
4. Finances – Kevin met with Brandy to work on the budget. He recommends setting up a separate account to track the script money separately from the budget dollars. Current budget is at a \$10,000 deficit; however, new investment dollars are starting to come in. Gail made a motion to approve the financials and open a free chamber script money account at Kerndt Brothers Bank, Tanya seconded. All Aye. Carried.
5. **Promo** – Community Award Banquet will be held at Echo Valley Banquet Center January 28<sup>th</sup>, 2017. Volunteers in Health, Education, Community Service, Religion, Youth, Historic Preservation, and new category Business of the Year have been chosen & will be in this week's Union. Tickets can be purchased at the office or City Hall. Divas & Dining will be next on March 10, 2017.  
**Design** – Nothing to report  
**Community Develop** –Tanya visited Elkader and handed out some business cards. Patrick talked with a Mexican restaurant in Waverly who is looking to open another location. Nick advised he is still waiting on Alco building owners to view the building and discuss a more reasonable price. Tanya reached out to Earl Moss & Kevin Cline to discuss opportunities, but has not received a call back. Gundersen Palmer is moving forward with a Vision Clinic in the Home Health building, and still discussing coffee shop options. Tanya is meeting with Upper Iowa to discuss options with their recent business closings in Fayette. The need is still for a City Package to offer to potential businesses, and discussed the importance of everyone working together: Chamber/Main St. along with the City and FCED so we are funneling all options available. Market Analysis info would be the package available, plus City Revolving Loan is back to \$20,000 to loan out.  
**Organization** – Comedian is booked for February 25, 2017 at Echo Valley. Also requested everyone turn in Director reviews to Mike Johnson if they have not yet done so. Mike received a call from Bank 1<sup>st</sup> with questions on the sponsorship form and how the amounts are derived. They would rather see one amount and then no further solicitation for events, and receive the request face-to-face. More discussion to continue. Mike also presented some handbook changes. Motion to approve as presented was made by Tanya, seconded by Gail. All Aye. Carried.  
**Business Improve.** – No update.
6. Membership Visits – Due to time, set a Retreat for February 1, 2017 at the Chamber for 5:30pm to discuss.
7. Bob recently gave a presentation to Lion's Club, and called the High School to see if any youth would be interested in joining Chamber/Main Street. Laura Weidemann and Morgan Lauer both expressed interest.
8. **Director's Report** – Due to time, did not go through. Brandy emailed, so please review.

Motion to adjourn was made by Kevin, seconded by Mike. All Aye. Carried. Meeting adjourned at 8:30 a.m.

**Next meeting: February 15th, 2017 at 5:30p.m. at the Chamber/Main Street office.**

Total Volunteer Hours to be Logged: 15 Hours

Submitted by Amie Johansen

**Mission:** Investing in the Community by bringing people together to achieve a support system that seeks to promote business success and a sense of Community Pride

**Vision:** Through Community Engagement, create a unique and prosperous downtown to enrich the entire business community of West Union and beyond that embraces History, Preserves Natural Environment, and Promotes Quality Events that instills a Sense of Community Pride